

Profile number

110884

Installation company in the Randstad

Located in

South Holland

Personal data

Sector

Construction

Type of company

Installation company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

The company is an installation firm specializing in sustainable solutions such as heat pumps, solar panels, and boilers. Additionally, its services focus on traditional installations such as central heating boilers, mechanical ventilation, air conditioning, sanitary systems, and roofing. The company has existed for decades and was founded by the current owner.

A strong regional position has been built in the Randstad region of South Holland. The company provides its

services to private customers (23% of revenue) and business customers (77% of revenue).

The organization is operationally managed by a business manager and has 5 employees on duty; additionally, a flexible pool is utilized. The current owner works in the company on a limited basis. The company is located in owned premises.

The total number of customers is approximately 750. The turnover amounts to approximately €1,800,000 per year and the profitability is €350,000 EBITDA. 100% of the shares are being offered for acquisition.

Other

The owner wishes to transfer the company to a new owner who will continue the business and utilize its growth potential. The current owner is approaching retirement age and wishes to take things a little easier after a careful transfer.

This enterprise is interesting for larger companies looking to expand their activities regionally, but also for smaller players or financially strong MBI candidates. Integration into an existing organization offers opportunities for economies of scale, while independent growth is also feasible.

Want to know more? Diligence guides the sales process and assesses the interest and financial capabilities of potential buyers in advance. After signing a confidentiality agreement, comprehensive information is made available and an introduction to the company can take place.