

Profile number

110786

Stone and gabion specialist

Located in

Central Netherlands

Personal data

Sector

Construction

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

The company was founded over 20 years ago and has developed during that period into a specialized and reliable player in the market for gabions and stone baskets. Through a consistent focus on quality, craftsmanship, and customer orientation, the company has built a strong reputation and is now one of the larger suppliers in the Netherlands.

Over the years, the company has grown organically and built up a broad and loyal customer portfolio. The combination of technical knowledge, design skills, and practical execution capabilities has led to a solid market

position and stable revenue growth.

The company specializes in the design, sale, production, and delivery of gabions and brick baskets. The entire process is carried out in-house, ensuring control over quality, flexibility, and delivery reliability. Activities are aimed at both private and business clients and include custom solutions for garden and landscape design, infrastructural applications, and decorative structures, among others. Thanks to its integrated approach, the company can fully unburden clients, from design to realization.

Unique selling points

The company clearly distinguishes itself in several areas:

- **Specialist position** : More than 20 years of experience and focus on gabions and brick baskets.
- **Efficient** : Design, production, and delivery entirely in-house, ensuring quality assurance and efficiency.
- **Strong market position** : Is among the larger players in the Netherlands within this niche segment.
- **Reputation and customer relationships** : Reliable track record and high customer satisfaction with a broad, loyal customer base.
- **Financial performance** : Healthy margins and stable revenue growth.
- **Growth potential** : Room for further commercial expansion and economies of scale.

Other

The company is centrally located in the Netherlands and enjoys a balanced distribution of revenue across a broad and loyal customer portfolio. Operations can be continued from the current location, making the transfer practically feasible and accessible. The transaction involves an asset and liability acquisition, whereby operations, goodwill, inventory, and business assets are transferred. No personnel are involved in the transfer.