

Profile number

110747

Consultancy firm in construction and project management (B2B, with specialization)

Located in

North Netherlands

Personal data

Sector

Construction

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 1.000.000 - € 2.500.000

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

The company is a construction and project management consultancy based in the northern half of the Netherlands. The consultancy focuses on construction and renovation management, architectural drafting, and design/architecture in the commercial market. In doing so, the company primarily works for larger SMEs within a specific sector. Many clients are long-standing relationships.

The business activities are conducted within a BV (private limited company) structure. The business premises are owned and leased internally. The organization consists of an independently operating team of approximately 10 expert employees (9 FTE), comprising consultants (from junior to senior, including both draftsmen and project managers) and administrative staff. The management is actively involved in the day-to-day operation of the company, project acquisition, and administration. The company has a flat organizational structure with a management team featuring short lines of communication and direct interaction.

Unique selling points

The company distinguishes itself by:

- Expertise in a niche
- Experience with specific/complex objects
- Thorough technical knowledge
- Expert staff
- Short lines of communication and clear internal and external communication

Other

Reason for sale:

The current owner has built the company into what it is today. He wishes to step back as an entrepreneur and is seeking a suitable party to continue the business and allow it to grow further. The seller is willing to transfer the operations via a smooth handover.

Financial:

The company is mature, financially sound, and stable. In recent years, it achieved a turnover of over €1.2 million with an EBITDA of between €250,000 and €300,000. For 2026, the expected turnover is over €1.3 million with an EBITDA of €280,000. The 2026 order book is well filled.

Transaction:

The proposed transaction concerns the sale of 100% of the shares of the company. Overname in bedrijf holds a full sales mandate. Based on an NDA, an information memorandum is available to seriously interested parties. The asking price for the shares (cash and debt free) amounts to €1,500,000.

This transaction is strategically interesting for other companies in the industry. It may also be suitable for an entrepreneurial MBI candidate who is familiar with this market.