

Profile number

110702

Employment agency

Located in

Multiple regions possible

Personal data

Sector

Service industry

Type of company

Temp labour

Legal entity:

- Limited Company
- Other

Type of transaction

- Shares
- Assets / liabilities

Life phase enterprise

- Starting
- Growing
- Full-grown

Employees in FTE

0 - > 50

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 5.000.000

Asking price

€ 0 - € 10.000.000

Earnings before taxes

€ 0 - € 5.000.000

Company history/background

Profile The company being sought is a staffing agency with a focus on logistics and production (with a good reputation) that serves the regional market.

And can make use of unskilled or low-skilled employees up to MBO+ level (migrant workers), with a healthy mix of phases 1 through 4. Certification is an advantage, but not a requirement.

Size Regarding the size of the intended acquisition, the search is for a company with an annual turnover of approximately €1,500,000 to €4,000,000. Preferably, the turnover share of the top 5 customers amounts to approximately 50%.

Location The company sought is located in the Netherlands.

Transaction Form Preference is given to a full acquisition (100%). Both an asset/liability transaction and a share transfer are negotiable. The client prefers a transfer period of 2 to 3 months. Other options are open for discussion.

Our client has built up a medium-sized staffing agency, both through in-house establishment and expansion and through acquisitions. Over the past few years, the company has grown to a revenue level of approximately €20 million (2026 forecast).

He intends to further pursue this growth trend by acquiring small to medium-sized employment agencies that can expand the existing network of offices in Poland and the Southern Netherlands.

Our client's strength lies in the fact that he personally commits to operational duties during the initial period following the acquisition. Subsequently—in consultation with the existing team—he either promotes one of the existing employees or recruits an external employee to strengthen the team and support the selling owner-manager. In short: genuine attention to the team and personal involvement.

Our client's existing customers typically have multiple branches throughout the country, allowing the acquired staffing agency to grow immediately and generate more revenue.

Unique selling points

Our client has allocated resources for its buy-and-build strategy and can therefore limit the lead time of the acquisition process.

Other

Responses are treated with the utmost confidentiality; a confidentiality agreement will be signed in advance if desired.