

Profile number

110688

Payment infrastructure in e-commerce seeks co-investors

Located in

Netherlands

Personal data

Sector

IT service

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

Confidential

Asking price

€ 100.000 - € 250.000

Earnings before taxes

Confidential

Company history/background

Payment at the time of delivery

The company in question has developed an infrastructure that shifts payment for ordered goods to the moment of delivery.

The solution positions itself as an orchestration layer between carriers, webshops, and payment providers,

facilitating payment on delivery without holding funds or extending credit itself.

This creates a new category: Payment on Arrival.

Problem in the current market

Payment on delivery is not digitized. Prepaid requires payment before receipt, deferred payment via external financing introduces credit risk and regulation, while traditional cash-on-delivery models are inefficient and not scalable.

This creates a structural mismatch between the moment of payment and purchase intention.

Unique selling points

Scale / track record

The company has realized multiple carrier integrations, including an agreement with a Tier-1 carrier, with operational go-live in preparation.

The model scales via carriers, where a single integration provides direct access to existing merchant networks and volume flows.

Other

Capital sought €100,000 – €250,000

The company is seeking an initial investment to accelerate carrier integrations and the first commercial rollout.

Follow-on funding is provided after further carrier validation and going live.