

Profile number

110632

B2B Catering company party and event catering + industrial on-site catering**Located in**

Netherlands

Personal data**Sector**

Service industry

Type of company

Business services

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

Strategic acquisition

Financial information**Turnover last financial year**

€ 2.500.000 - € 5.000.000

Asking price

To be agreed

Earnings before taxes

€ 1.000.000 - € 2.500.000

Company history/background

The company started over 20 years ago as a local home cook and grew into a leading national caterer. With a wide range of concepts – from private parties to industrial (turnaround) catering – and well-known clients, the company has grown into an established player with a culture of craftsmanship, flexibility, and stylish execution.

A distinctive B2B caterer with activities in party and event catering and industrial project catering is offered for acquisition. The company combines a stable core business with the proven capacity to execute large-scale and logistically complex on-site catering operations.

Unique selling points

Unique dual positioning: recurring B2B catering and large-scale industrial project catering.

Since 2022, the company has been involved in a large-scale industrial project, providing daily catering for large numbers of employees on-site. This project generates approximately €3 million in annual revenue, is contractually committed, and is expected to continue until at least mid-2027. The combination of structural

activities (approximately €1 million in turnover) and project-based deployment result in a robust and profitable business model. In addition, relevant and transferable expertise in industrial catering has been built up over the past few years, positioning the company well for similar projects in the future.

Other

Ongoing multi-year exclusive venue contract with a leading event venue.

Ongoing high-volume industrial project until at least mid-2027.