

Profile number

110611

Leading rental company for mobile toilets (Randstad)

Located in

Central Netherlands

Personal data

Sector

Service industry

Type of company

Rental company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 2.500.000 - € 5.000.000

Earnings before taxes

€ 250.000 - € 500.000

Are you looking for a stable and profitable business in an essential sector? Then this is your chance.

Offered is a renowned company that has existed for decades, specializing in the rental of mobile toilets. The company serves a broad and loyal clientele, ranging from construction sites and industrial projects to events, markets, and festivals.

With a fleet of over 1,200 mobile toilets in various designs and luxury levels, the company handles the entire process: from placement and maintenance to collection at the end of the rental period. Quality, reliability, and customer satisfaction are central to this. It is not without reason that this company meets one of the most essential basic needs.

Unique selling points

The company generates an annual turnover of approximately €1,600,000 and an EBITDA of approximately €470,000, including management fees, with approximately 10 FTEs. The assets, comprising the fleet, transport equipment, and installations, among others, represent a value of more than €1,500,000. The company is strategically located in the Randstad at an easily accessible, leased location with excellent logistical connections.

Other

The asking price for 100% of the shares is €3,200,000. A vendor loan is negotiable for the right candidate.

The current owner wishes to transfer the business completely with a view to retirement and will ensure a careful and thorough transfer period.

This company offers a unique opportunity for a strategic buyer looking to expand or for an MBI candidate with sufficient financial resources to acquire and further develop a solid, profitable, and future-proof organization.