

Profile number

110592

Pan-European transport group; established platform with NL, DE and PL operations

Located in

Netherlands

Personal data

Sector

Transport

Type of company

Road haulage and exceptionals haulage

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

> 50

Type of buyer:

- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 25.000.000 - € 50.000.000

Asking price

To be agreed

Earnings before taxes

€ 1.000.000 - € 2.500.000

Company history/background

The Group has been active in international road transport and intermodal logistics for over three decades, with a strong focus on the Netherlands-Poland corridor and shortsea connections. Starting from its Dutch base, the Group has built an integrated pan-European platform with entities in the Netherlands, Germany and Poland. Local presence in all three countries is anchored in long-standing client and network relationships, primarily in the industrial, manufacturing and logistics sectors. The reason for sale is the absence of family succession; the

shareholder wishes to transfer ownership to a new party and is prepared to support a careful transition period.

The Group provides international road transport and intermodal logistics services to clients in the industrial, manufacturing and logistics sectors. Core routes run via the Netherlands-Poland corridor, complemented by shortsea connections. Operations are conducted through three entities: a commercial and coordinating function from the Netherlands and Germany, combined with cost-efficient operational execution from Poland. The Group generates consolidated revenue of approximately €24.5 million (2025) with a normalised EBITDA of €1.54 million. Day-to-day operations are managed by experienced local managers in each country.

Unique selling points

The combination of commercial strength from the Netherlands and Germany and cost-efficient operational execution from Poland provides a scalable and distinctive business model. The network has been built over more than three decades and is anchored in durable client relationships. The organisation has sufficient operational capacity to support further growth without immediate additional investment. Stable growth, a well-diversified client portfolio and experienced local management make the Group a solid platform for further pan-European expansion.

Other

The ideal acquirer is a strategic party with ambitions in the European transport and logistics market, such as a transport operator, logistics service provider, or investor seeking an established pan-European platform.

The sale is intended on a cash- and debt-free basis. The shareholder is available for a handover period and knowledge transfer, to be agreed upon in mutual consultation.

Interested parties are first assessed by a corporate advisor on their intentions and financial capability, after which a confidentiality agreement is signed and further information is provided.