

Profile number

110441

Hearing aid store (Amsterdam Metropolitan Area) with a good reputation in its service area

Located in

North Holland

Personal data

Sector

Healthcare

Type of company

Other

Legal entity:

Partnership

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 250.000 - € 500.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

The company is active in the sale and fitting of hearing aids, hearing protection, and assistive devices to consumers. It works with premium brands and distinguishes itself through personal advice, customized solutions, and an independent brand policy.

Located in the Amsterdam Metropolitan Area, easily accessible and centrally located within the catchment area.

The retail space is leased; the furnishings and equipment are current and immediately transferable. Business operations are efficiently organized and offer room for further growth within the existing catchment area. The team consists of an experienced audiologist and two hearing advisors. The owner is active in the store for an average of two days per week. The organization is compact, professional, and operationally self-sufficient.

Unique selling points

The store has a warm, accessible atmosphere and serves both private and insured customers.

Other

The store has a strong regional name and a stable customer base. Due to the aging population and increasing attention to hearing problems, there is structurally growing market potential.