

Profile number

110371

Ambitious Dutch software companies and providers of digital tools

Located in

Multiple regions possible

Personal data

Sector

IT service

Type of company

- IT services
- Other
- Software development
- Website
- E-commerce

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

- Starting
- Growing
- Full-grown

Employees in FTE

5 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 100.000 - € 1.000.000

Asking price

€ 0 - € 1.000.000

Earnings before taxes

€ 0 - € 500.000

Company history/background

We are seeking ambitious Dutch software companies and providers of digital tools with revenues of up to

approximately €1 million. The company we are looking for is characterized by a product based on technically sophisticated and complex custom code; we are explicitly not looking for companies that use standard solutions like WordPress or Shopify. The ideal partner has a proven product but currently lacks the technical capacity or commercial clout to unlock the next substantial growth phase.

The buyer is a renowned Amsterdam-based software development studio with a team of 20 highly qualified employees. The organization specializes in creating high-quality, customized digital solutions for technically complex challenges. In addition to the software studio, the group already has several successful investments. The culture is flexible, energetic, and driven by a passion for future-proof technology.

Unique selling points

The buyer acts as the strategic "big brother," providing not only capital but also direct operational reinforcement. Partners gain immediate access to a team of approximately 20 developers for accelerated product development and can leverage the proven marketing resources to optimize the business model. The buy-and-hold strategy focuses on joint long-term value creation. The entrepreneur retains full day-to-day management and entrepreneurial freedom, while the buyer provides the necessary technical backing and professional scaling of the backend.

Other

The preference is to acquire a minority stake between 25% and 49% through a share transaction. The buyer strives for transparency and a commitment to long-term partnerships.