

Profile number

106295

Supplier and importer of cooling and heating solutions seeks growth partner

Located in

Netherlands

Personal data

Sector

Construction

Type of company

Installation company

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

Confidential

Asking price

€ 100.000 - € 250.000

Earnings before taxes

Confidential

Company history/background

Indoor climate solutions;

The young and rapidly growing Dutch company in question supplies indoor climate solutions in the Benelux to both private and business clients.

Business clients include architects, interior designers, project developers, and installers, among others.

Custom-made and installed by our own team, or in collaboration with installers.

The solutions are discussed in detail with the client in advance, quoted, and installed custom-made after approval.

The order book is growing strongly, which also directly gives rise to a need for growth capital.

Unique selling points

Young company;

The company is led by a young management team. In recent years, the management has invested heavily in structuring the company and setting up the lead generation and sales structure.

In addition to the need for growth capital, one preferably connects with an investor who has experience with strong growth opportunities.

Other

Working capital;

The working capital requirement amounts to 100,000 euros, which will be fully utilized as working capital for the company. Equity participation and/or other forms of financing are open for discussion.